

14th of June, 1970, in terms of sub-section (2) of section 11 of the State Financial Corporations Act, 1951, but is eligible for re-election for one more term as provided in sub-section (3) of the aforesaid section of the Act.

- (ii) One Director to be elected from among themselves by the parties referred to in clause (1) of sub-section (3) of section (4) of the State Financial Corporations Act, 1951, who are shareholders of the Corporation, in place of Shri Jishan Lal Kuthiala, who retires from the directorship of the Corporation on the 14th of June, 1970, in terms of the sub-section (2) of Section 11 of the said Act and is eligible for re-election under sub-section (3) of aforesaid section of the Act.

- (c) To elect, under section 37 of the State Financial Corporations Act, 1951 as amended), one auditor duly qualified to act as auditor of Companies under sub-section (1) of Section 226 of the Companies Act, 1956, in place of Messrs. Walker, Chandiok & Company, Chartered Accountants, 41-L, Connaught Circus, New Delhi, who retire at the end of the year but are eligible for re-election. The auditor will be elected, in the prescribed manner, by the parties mentioned in clauses (c) and (d) of sub-section (3) of section 4 of the State Financial Corporations Act, 1951, who are shareholders of the Corporation.

2. It is further notified that the Share Register of the Corporation will remain closed and the registration of transfers suspended from the 9th of May, 1970, to 19th of June, 1970 (both days inclusive).

Notes :—(i) The lists of shareholders shall be available for purchase from the Head Office of the Corporation at a price of Re. 1 (Rupee one only) per copy from the 27th of May, 1970.

(ii) The last date for the receipt of nomination for election of the two Directors and an Auditor shall be the 4th of June, 1970.

(iii) The last date for the deposit of proxies shall be the 11th of June, 1970.

(iv) The last date for the deposit of certified copies of resolutions appointing duly authorised representatives by Companies including Co-operative Banks shall be the 14th of June, 1970.

Chandigarh :  
Dated the 17th of April, 1970.

By order of the Board,  
P. N. BHALLA,  
Managing Director.

### REPORT OF THE BOARD OF DIRECTORS of the HARYANA FINANCIAL CORPORATION

for the year ended on 31st March, 1970

under Section 36 of the State Financial Corporations Act, 1951

#### ANNUAL ACCOUNTS

The Board of Directors present herewith the accounts for the year ended on 31st of March, 1970, together with their report on the working of the Corporation during the year.

During the year 1969-70, the working of the Corporation has resulted in a net profit of Rs 21,37,005 which will rise to Rs 21,39,838 after adding an amount of Rs 2,833 being carried forward from the last year. The following appropriations have been made out of the profits in the balance sheet resulting in the available balance of Rs 21,39,838.

		Rs
(i) To General Reserve Fund	..	1,75,000
(ii) To Special Reserve	..	4,27,401
(iii) To Gratuity Reserve	..	5,000
(iv) To Bad and Doubtful Debts Reserve	..	1,55,000
(v) To Investment Reserve	..	..
Total	..	7,62,401
(vi) To provision for taxation	..	9,36,000
Total	..	16,98,401
Balance available	..	4,41,437
Grand Total	..	21,39,838

The Board of Directors have declared a dividend at the rate of 3 per cent per annum per share in respect of 31,220 shares allocated to this Corporation on the reorganisation of the erstwhile Punjab Financial Corporation and 5 per cent per annum per share on 68,780 shares issued by this Corporation as guaranteed by the State Government subject, however, to the deduction of income-tax at source. A sum of Rs 4,37,560 is payable as dividend on the entire share capital for the current year but as a sum of Rs 40 is already lying in the Dividend Payable Account, a sum of Rs 4,37,520 will thus be utilised for the payment of guaranteed dividend leaving a surplus of profit amounting to Rs 3,917, for disposal in accordance with the provisions of Section 35 of the State Financial Corporations Act. It is proposed that this amount be carried over to the next year. It would thus be observed that the Corporation has earned adequate net profits during the period under review to meet its all liabilities.

A statement showing figures of the net profits and their appropriations during the last three years is attached as Appendix 'A'.

#### Auditors

In accordance with the provisions of Section 37 of the State Financial Corporations Act, 1951, the accounts of the Corporation for the year under review have been audited by the auditors duly qualified under the law to act as auditors of companies, namely :—

- |   |  |
|---|--|
| 1. Messrs Mehra Goel and Co.<br>Chartered Accountants, 89,<br>Industrial Area, Chandigarh       | Appointed by the State Government in consultation with the Comptroller and Auditor-General of India  |
| 2. Messrs Walker, Chandlok and Co., Chartered Accountants,<br>41-L, Connaught Circus, New Delhi | Elected by the parties referred to in clauses (c) and (d) of sub-section (3) of Section 4 of the Act, at the Second Annual General Meeting of the shareholders held on the 23rd of June, 1969. |

Messrs Walker, Chandlok and Co. retire at the end of the year, but are eligible for re-election.

An audit of the affairs of the Corporation was undertaken by the Comptroller and Auditor-General of India during the year under review under sub-section (6) of Section 37 of the Act.

#### MANAGEMENT

#### Change in the Board of Directors.

Since the publication of last Annual Report some changes have taken place in the constitution of the Board of Directors. In terms of first proviso to Section 10 read with Section 11(1) of the State Financial Corporations Act, 1951, the State Government nominated Shri Ishwar Chandra, I.A.S., as Director in place of Shri R.I.N. Ahooja, I.A.S., with effect from the 4th of July, 1969. In terms of the aforesaid provisions of the Act, the Reserve Bank of India nominated Shri R.C. Mody as a Director in place of Shri K.D. Nayar with effect from the 1st of March, 1970.

The Board place on record their appreciation of the services rendered by the outgoing directors, namely, Sarvshri R.I.N. Ahooja, and K.D. Nayar.

#### Board meeting.

The Board held 10 meetings during the year under review of which 2 meetings were held at Faridabad and the remaining at Chandigarh.

#### Managing Director.

The State Government, in consultation with the Reserve Bank of India and the Board of Directors of the Corporation appointed Shri P.N. Bhalla as Managing Director of the Corporation with effect from the 26th of April, 1969.

#### Chairman of the Corporation.

Shri M.L. Batra, I.A.S., continued to hold the office of the Chairman of the Corporation during the year under review.

#### Executive Committee.

The Executive Committee consists of Sarvshri P.N. Bhalla, Managing Director, L.C. Gupta, R.C. Mody and S.P. Duggal. The Executive Committee held 10 meetings during the year under review, of which one was held at Faridabad.

## DISTRIBUTION OF SHARES

During the year under review no transfer/transmission of shares was made. The position with regard to holdings in the shares of the Corporation by different categories of shareholders as on the 31st of March, 1970 was as under :—

	Number of shareholders in the class	Number of shares held
1. Haryana Government	1	41,325
2. Reserve Bank of India	1	6,245
3. Scheduled Banks	8	25,105
4. Co-operative Banks	10	1,515
5. Insurance Companies (including the Life Insurance Corporation of India established under Section 3 of the Life Insurance Corporation of India Act, 1956) investment trusts, and other financial institutions including the Industrial Development Bank of India (excluding Scheduled Banks and Co-operative Banks)	4	24,305
6. Parties referred to in clause (d) of sub-section (3) of Section 4 of the Act.	48	1,505
Total	72	1,00,000

## REVIEW OF OPERATIONS

The Corporation entertains application for loans from Rs 20,000 to Rs 10 lakhs from sole-proprietory, partnership, joint Hindu family concerns and private limited companies and upto Rs 20 lakhs from public limited companies and co-operative societies.

During the year under review the Corporation received 43 applications for grant of loans totalling Rs 2,36,38,000 in addition to 23 loan applications for Rs 1,39,45,000 pending with the Corporation at the close of the last year. The applications received covered a variety of industries, such as bone-crushing and glue manufacturing, vanaspati, khandasari, solvent oil, rubber and plastic moulded goods, machinery and machinery parts, re-rolling of iron, toys, flour milling, rice sheller, auto-parts, heating elements and bimetals, dehydration of vegetables, ceramics and porcelains, C.I. pipes, printing and publishing, cold storage, insecticides and pesticides, Ayurvedic drugs/medicines, tractor parts and agricultural implements, woollen yarn and blankets, hotel, cotton waste yarn and spinning and weaving, etc.

Classification (small scale and others) of loan applications received, sanctioned, rejected, withdrawn and pending during the year 1969-70 is as under :—

	Small Scale		Others		Total	
	No.	Amount	No.	Amount	No.	Amount
Applications pending as on 1st April, 1969	16	41,75,000	7	1,97,70,000	23	1,39,45,000
Applications received during the year	28	64,38,000	15	1,72,00,000	43	2,36,38,000
Applications sanctioned	20	34,23,500	12	1,07,00,000	32	1,41,23,500
Applications rejected	1	10,00,000	1	7,00,000	2	17,00,000
Applications withdrawn or lapsed	10	23,30,000	1	20,00,000	11	43,30,000
Applications pending	13	29,63,000	8	1,16,20,000	21	1,45,83,000

Comparative figures relating to loan applications dealt with during the last three years are given below :—

	During the year ended 31st March 1968		During the year ended 31st March, 1969		During the year ended 31st March, 1970	
	No.	Amount	No.	Amount	No.	Amount
Applications received ..	60	2,44,75,000	46	1,80,35,000	43	2,36,38,000
Applications sanctioned	29	1,15,40,000	34	1,00,15,000	32	1,41,23,500
Applications rejected ..	4	13,00,000	5	28,50,000	2	17,00,000
Applications lapsed or withdrawn or forwarded to other authorities ..	12	60,80,000	12	31,55,000	11	43,30,000
Applications under con- sideration at the end of the year ..	28	1,23,69,000	23	1,39,45,000	21	1,45,83,000

Although the economy of the country is looking up and the recessionary trends are gradually lifting from a number of industries as judged from official indices of industrial production, this tendency is not reflected in the inflow of fresh loan applications which has not shown any improvement as compared to previous two years' figures. In order to give further facility to prospective small entrepreneurs and to expedite processing of loan applications, the Corporation has decided to utilise the services offered by the Department of Industries, Haryana and in terms of this arrangement loan applications upto Rs One lakh from small scale units would also be received and processed by the District Industries Officers/Assistant District Industries Officers of the concerned districts in the State. The Corporation has also decided to avail of the scheme of Industrial Credit and Investment Corporation of India Ltd. of processing loan applications involving foreign currency loan upto Rs 5 lakhs along with demand for rupee loan, and of sponsoring such applications with the former institution.

Sanction and dis-  
bursement of loans.

The following statement would show at a glance the net results of the working of this Corporation upto the year ended on 31st March, 1970.

	Rs
1. Loan sanctioned upto 31st March, 1970 to 345 concerns ..	12,72,96,000
2. Less sanctions declined or cancelled ..	2,51,56,350
3. Balance ..	10,21,39,650
4. Total loans disbursed to 265 concerns ..	8,86,97,150
5. Balance of loan commitments ..	1,34,42,500
6. Total loans outstanding as on 31st March, 1970 ..	6,01,84,105

The above figures also include the operational results of the erstwhile Punjab Financial Corporation upto 31st March, 1967.

During the year under review, loans sanctioned stepped up to Rs 1,41,23,500 to 32 industrial concerns as against Rs 1,00,15,000 to 34 industrial concerns during the previous year. Of these, 20 were small scale units and 12 others. The amount sanctioned to small scale units was Rs 34.23 lakhs as against Rs 107 lakhs in case of others.

The following statement shows the loans sanctioned and disbursed during the year in District-wise classification of loans.

## LOANS SANCTIONED

	Small Scales		Others		Total	
	No.	Amount	No.	Amount	No.	Amount
Ambala	.. 1	1,65,000	.. ..	..	1	1,65,000
Gurgaon	.. 4	10,50,000	6	47,00,000	10	57,50,000
Hissar	.. 3	4,18,500	1	8,50,000	4	12,68,500
Jind	.. ..	..	.. ..	..	..	..
Karnal	.. 9	13,10,000	2	34,00,000	11	47,10,000
Mohindergarh	.. ..	..	.. ..	..	..	..
Rohtak	.. 3	4,80,000	3	17,50,000	6	22,30,000
	20	34,23,500	12	1,07,00,000	32	1,41,23,500

## LOANS DISBURSED

	Small Scale		Others		Total	
	No.	Amount	No.	Amount	No.	Amount
Ambala	.. 1	1,12,000	.. ..	..	1	1,12,000
Gurgaon	.. 11	24,18,000	8	36,50,500	19	60,68,500
Hissar	.. 5	4,93,000	3	8,06,000	8	12,99,000
Jind	.. 1	32,000	.. ..	..	1	32,000
Karnal	.. 8	8,14,000	3	15,07,000	11	23,21,000
Mohindergarh	.. 1	90,000	.. ..	..	1	90,000
Rohtak	.. 3	2,99,000	3	10,68,000	6	13,67,000
	30	42,58,000	17	70,31,500	47	1,12,89,500

Note.—The new parties to whom loans were disbursed during the year numbered 26 only and the remaining parties were such to whom loans were partly disbursed during previous year and partly during the year under report.

The above figures are indicative of a welcome feature of industrial growth taking place in districts other than Gurgaon, which is a step in the right direction towards removal of the geographical imbalance in the distribution of loans sanctioned by the Corporation, caused by concentration of industries in Faridabad-Ballabgarh complex. There is a noticeable development of agro-based industries in the District of Karnal which is very rich in agriculture produce, particularly paddy. Unfortunately no application was received from the industrially backward districts of Jind and Mohindergarh despite the incentives offered by the Corporation in the matter of reduction in margin and the rate of interest to the entrepreneurs, for setting up industries in backward areas.

Comparative figures of sanctions, disbursements and repayments of loans.

The following table shows the comparative figures for the last three years in respect of loans sanctioned, disbursed and repaid.

		1967-68	1968-69	1969-70
(i) Total loans sanctioned	..	1,15,40,000	1,00,15,000	1,41,23,500
(ii) Total loans disbursed	..	1,13,60,500	1,27,34,000	1,12,89,500
(iii) Total loans repaid	..	40,19,000	45,90,500	88,81,800

Slightly less disbursement during the year under report as compared to the previous year's figures could be largely due to the decline of a similar magnitude in the sanctions during the year 1968-69 as compared to the earlier year. The position in this regard is likely to improve in the year 1970-71 as the sanctions during the year under report are comparatively higher than in the previous year.

Participation with all India term lending institutions.

During the year under review the Corporation sanctioned three loans to medium and large scale units for Rs 35 lakhs in participation with the Industrial Development Bank of India (One for Rs 15 lakhs) and the Industrial Finance Corporation of India (two for Rs 10 lakhs each).

Industry-wise classification.

The industry-wise statement showing loan applications received, sanctioned, rejected, withdrawn or lapsed and the amount actually disbursed is given in Appendix 'B' to this report. Part I of the Appendix 'B' relates to the operational results of the erstwhile Punjab Financial Corporation upto 31st of March, 1967 in respect of industries located in the area comprising the present State of Haryana and Part II relates to the results of this Corporation from its inception, i.e., from 1st of April, 1967 to 31st March, 1970.

It will be observed from this statement that the Corporation sanctioned total loans of Rs 3,56,78,500 to 95 industrial units. The pattern of loans sanctioned by the Corporation after its inception in April, 1967 is as below:—

	Amount in lakhs	Percentage to total sanctions
Food Processing	.. 76.70	21.5
Chemical and its products	.. 59.58	16.6
Textiles	.. 57.50	16.0

Amount-wise classification.

Statement showing amount-wise classification of loans sanctioned (year-wise) is given in Appendix-C.

A classification of the financial assistance sanctioned during the year together with the total cost of the projects financed is given below :—

Purpose-wise analysis of the financial assistance.

### Net financial assistance sanctioned

#### Loans

Nature of the Project	Total cost of project	Loans		Under-writing	Deferred payments	Total	Percentage of (7) to (2)
		For fixed capital	For working capital				
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Rs	Rs	Rs			Rs	
New undertakings	3,67,75,000	94,83,500	25,000	..	..	95,08,500	25.9
Existing undertakings for :—							
(i) Expansion of existing lines of business	97,91,000	28,30,000	4,85,000	..	..	33,15,000	33.9
(ii) Modernisation and rehabilitation	..	..	..	..	..	..	..
(iii) Diversification into new lines of production	..	..	..	..	..	..	..
	41,61,000	13,00,000	..	..	..	13,00,000	31.2
Total	5,07,27,000	1,36,13,500	5,10,000	..	..	1,14,23,500	

It will be observed from the above statement that a major part of the loans about 67 per cent was sanctioned by the Corporation to the new undertakings. Further, out of total sanctions of Rs 1,36.13,500, i.e. 96 per cent were sanctioned for the creation of fixed assets and Rs 5.10 lakhs for margin money for working capital.

### REPAYMENTS

The total amount of interest due on loans during the year under review was Rs 51.58 lakhs out of which an amount of Rs 39.00 lakhs was actually received, the amount in defaults being Rs 12.58 lakhs including Rs 5.17 lakhs relating to cases in which recovery proceedings are pending in Courts. Further, a sum of Rs 14.82 lakhs accrued as interest on the total advance during the year under review but this actually falls due for payment after the 31st of March, 1970.

Progress in repayments.

According to the schedule of repayment of principal the total amount which fell due during the year under review was Rs 66.26 lakhs. The actual repayment of principal, however, amounted to Rs 64.35 lakhs which also included part repayments in respect of principal in arrears at the close of the previous year. The cumulative defaults till the close of the year under review amounted to Rs 16.14 lakhs. Delay on the part of some loanee concerns in payment of principal and interest was due to the effects of the recession in industry. However efforts are being made to recover the amounts by easy instalments from the defaulting loanee concerns.

**Irregular accounts.** In some cases taking into consideration the difficulties of the parties which were not in a position to clear the accumulated arrears, even re-scheduling of loan has been done. In 12 cases involving Rs 46.52 lacs where all efforts to recover the arrears failed, legal proceedings were instituted during the year under review. Decrees were obtained in 9 cases involving Rs 43.92 lakhs out of which 8 were consent decrees in terms whereof the parties were allowed to clear the arrears by monthly/quarterly instalments generally within the currency of the loan fixed in the mortgaged deed. Taking into consideration the interest of the industry and the peculiar circumstances, one case was withdrawn from the Court on the party's giving undertaking to adjust the loan by monthly instalments. By the end of the year under review, 9 cases involving Rs 54.30 lakhs were still pending in Courts.

**Premature repayments.**

In additions to the above recoveries, an amount of Rs 24.49 lakhs was received from 10 loanee concerns prematurely, as these parties got adjusted their loan accounts with the Corporation by availing of long term financial accommodation from commercial banks against the security of fixed assets. In fact, there were 4 other cases in which the Corporation had sanctioned loans aggregating Rs 7.60 lakhs, but the parties instead got loans from the banks. The entry of commercial banks in the field of long term financing in such big way is a very recent development and is bound to adversely affect the business of the Corporation.

Tables showing the progress of repayment and industry-wise classification of defaults are enclosed as appendices 'D' and 'E'.

**Post sanction inspections.**

At the end of last year, there were 163 parties which had availed of financial assistance from the Corporation, 130 from the Corporation's funds and 33 from the Agency funds from the erstwhile Punjab Financial Corporation. Excluding the Court Cases and those expected to be shortly adjusted, there were about 128 concerns which were required to be inspected during the year consisting of 107 cases pertaining to Corporation's funds and 21 cases from agency funds. Of these 77 concerns relating to Corporation's funds and 10 concerns relating to Agency funds were inspected during the year. Besides, 56 verifications of fixed assets for which the Corporation had provided finance during the year were carried out.

The inspections revealed the features, such as irregular accounts, deficiencies in implementation of scheme, non-submission of audited balance sheets and profit and loss statements, fall in production and sales due to labour trouble, shortage of raw materials and components particularly imported items and in-effective management and financial difficulties more particularly in the sphere of working capital.

The matter was pursued with the managements of the concerns in whose cases deficiencies in implementation of the scheme or other defects were noticed for taking effective remedial measures.

It was generally observed that while suppliers of raw materials curtailed credit on account of increasing competition, realisation from trade debtors started taking more time than in the past. This had adversely affected the production set-up in a number of cases. Keeping in view the financial difficulties faced by loanee concerns due to reasons given above, the Corporation revised its policy in regard to assistance for working capital during the year under review and decided to grant loans for working capital where the following conditions were fulfilled :—

- (a) Where the unit is lying idle for want of working capital and has no assets other than the fixed assets to offer as security.
- (b) Where the unit desires to expand and has increased its own stake to the satisfaction of the Corporation.
- (c) Where the working capital is not available from other sources including commercial banks.
- (d) Where the loan is required to provide margin for accommodation from Banks against a raw materials and finished goods and the unit is not in a position to do so except by offering a security of its fixed assets which is already mortgaged to the Corporation as security against loans already availed of.



## AGENCY FUNDS

In terms of Section 25(i)(d) of the State Financial Corporations Act, 1951, the State Government have not appointed this Corporation as their agent for advancing loans to small scale industries under the State Aid to Industries Act. However, on the reorganization of the erstwhile Punjab Financial Corporation, 47 Agency Loan Accounts with a debit balance of Rs 13,83,818.03 were transferred to this Corporation. These accounts stand reduced to 27 and show an outstanding balance of Rs 6,03,438.07 as on the 31st of March, 1970.

During the year under review Rs 2.08 lakhs and Rs 0.38 lakhs were received as principal and interest respectively. The principal and interest amounting to Rs 2.79 lakhs and Rs 0.53 lakhs respectively were in arrears in 13 cases as on the 31st March, 1970. Recovery proceedings against 6 concerns involving an amount of Rs 2.84 lakhs had been started and decrees obtained.

The Corporation is not getting any reimbursement from the State Government in respect of the expenditure incurred by it on servicing and recovery of these Agency loans.

## RAISING OF ADDITIONAL FUNDS

It is a matter of gratification that the liquidity position of the Corporation throughout the year remained satisfactory. Apart from realisation of principal and interest due from the existing loanee concerns which amounted to Rs 1,27,84,000 (including premature payments of principal amounting to Rs 24.49 lakhs in certain loan cases) the Corporation also made arrangements for securing advances against ad-hoc bond of the face value of Rs 67.00 lakhs from the Reserve Bank of India against which only Rs 20 lakhs were borrowed. This amount was duly repaid during the financial year.

Ad hoc bond

In order to further augment its resources the Corporation took full advantage of the refinance facilities offered by the Industrial Development Bank of India particularly in case of loans advanced to small-scale industries to get refinance at concessional rate. This facility has proved to be a very handy source for augmenting the resources of the Corporation.

Refinance

During the year under review the Corporation approached the Industrial Development Bank of India for refinance in 42 cases for Rs 1,20,95,000 excluding 10 cases for Rs 62,40,000 which were already pending with the Development Bank at the end of the year 1968-69. The Corporation availed of refinance to the extent of Rs 49.25 lakhs and have approached the Industrial Development Bank of India for further release of Rs 12,26,000 against the limits sanctioned. The balance amount would be availed of during 1970-71. At the close of the year 26 applications for Rs 1,01,73,000 were under consideration with the Industrial Development Bank of India. The above position has been summed up as under :—

- (i) No. of applications submitted to Industrial Development Bank of India during the year 1969-70.

			Rs
Small Scale	..	29	50,85,000
Others	..	13	70,10,000
Applications pending as on 31st March, 1969			
Small Scale	..	2	5,50,000
Others	..	8	56,90,000
		52	1,83,35,000

- (ii) Refinance sanctioned

Small Scale	..	11	17,51,000
Others	..	10	55,62,000
		21	73,23,000

- (iii) Refinance availed of

Small Scale	..	9	14,07,000
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244

Others	10	Rs 35,18,000
	19	49,25,000
<hr/>		
(iv) No. of applications lapsed or rejected		
Small Scale	5	8,39,000
(v) No. of applications pending with Industrial Development Bank of India—		
Small Scale	15	30,35,000
Others	11	71,38,000
	26	1,01,73,000
<hr/>		

#### Haryana Financial Corporation

The total refinance availed of by the Corporation upto 31st March, 1970 amounted to Rs 3,11,52,500 and the balance outstanding stood at Rs 2,18,07,400.

#### Deposits

In terms of Section 8 of the State Financial Corporations Act, 1951 the Corporation can accept deposits to the extent of Rs 1.00 crore at the rates of interest mentioned below :—

Period	For deposits upto and inclusive of Rs 50,000	For deposits in excess of Rs 50,000
	Per cent	Per cent
12 months and over but less than 24 months	5 $\frac{3}{4}$	5
24 months and over but less than 36 months	6	5 $\frac{1}{4}$
36 months and over but less than 48 months	6 $\frac{1}{4}$	5 $\frac{1}{2}$
48 months and over but less than 60 months	6 $\frac{1}{4}$	5 $\frac{3}{4}$
60 months and over	6 $\frac{3}{4}$	6

These deposits are guaranteed as to the repayment of principal and interest by the State Government.

The Corporation received only two deposits amounting to Rs 50,000 during the year 1968-69. No deposits were received during the year under review.

#### Sources and uses of funds.

Statement indicating the sources and uses of funds during the last 3 years is attached as Appendix 'F'.

#### GENERAL REVIEW

The industrial recovery which had begun in the year 1968 gathered further momentum during the year under review. There was considerable increase in food production and a significant rise in the production of commercial crops in the State which has resulted in setting up of a number of units engaged in food processing and preservation industries particularly sector in the District of Karnal. There has been a distinct revival in the private investment activities. The prospects for the continued industrial growth in the State appeared to be good.

In order to encourage new industries and for providing greater employment facilities, the State Government have recently decided to give substantial Concessions to new industrial units, such as exemption from electricity duty varying from three to seven years, inter-State sales tax to be treated as interest free loan recoverable after five years in ten equal six monthly instalments, etc. The chemical and other industries using power as principal raw material will be supplied power at a concessional tariff. It is hoped that with these concessions offered by the State Government, there would be a spurt of industrial activity in the State, resulting in corresponding impetus to the Corporation's operations.

In the year 1968-69, the Corporation had decided to get all advances to small-scale industries covered under the Credit Guarantee Scheme of the Reserve Bank of India and after the receipt of guarantee cover to reduce the margin from the usual 40% to 25% on the value of fixed assets offered as security. In order to encourage the growth of small scale-industries in the State, the Corporation during the year under review further liberalised its lending policy towards small-scale industries and decided to reduce the margin to 25% for loans up to Rs 5 lakhs without linking it up with the receipt of guarantee cover. In case of units set up by technically qualified engineers and craftsmen and the small-scale units in backward areas of the State the Corporation decided to reduce it even further in particular cases, if so justified, and to extend the gestation period even beyond the usual two years, if necessary. The Corporation has also decided to adopt a development-oriented approach without placing undue reliance on security. The security is not the main criterion for sanctioning loans, the sanction being largely based on assessment of technical and economic feasibility of the unit. During the year the Corporation sanctioned 20% loans for Rs 34,23,500 to small scale-industries on the reduced margin of 25%.

Margin.

The Corporation on its establishment in April, 1967 adopted the same lending rate which was prevalent in the erstwhile Punjab Financial Corporation, i.e., 3% above the bank rate with a minimum of 9% per annum. This position was reviewed early in 1968 when the bank rate was reduced from 6% to 5% per annum and it was decided to continue the same lending rate. Later the same year, for making institutional credit available to small-scale industries at cheaper rate, the Industrial Development Bank of India decided to grant refinance at concessional rates to financial institutions in respect of loans to small-scale industries, which were covered under the Credit Guarantee Scheme, provided the lending institution did not charge interest at a rate exceeding 8% per annum. In order to take full advantage of this concession and to encourage the development of small-scale industries in the State, the Corporation decided to reduce its lending rate from 9% to 8% per annum in case of loans to small-scale industries after availing of refinance from the Industrial Development Bank of India. During the year under review, the Corporation took a further step for liberalizing the terms of assistance to small-scale industries, and delinked the concessional rate of interest from the date of availability of refinance in respect of loans up to Rs 5 lakhs, and to charge interest at 8% per annum straightaway from the date of disbursement. As for loans above Rs 5 lakhs, the old policy continued to operate, namely, the rate of interest to be reduced to 8% per annum as and when refinance is made available from the Industrial Development Bank of India.

Rate of interest.

In case of loans to units other than small-scale, the lending rate is reduced from 9% to 8½% per annum when refinance is made available by the Industrial Development Bank of India.

Underwriting.

In case of default in the repayment of instalments of principal and interest on due date, the Corporation imposes penal interest at 1½% over and above the usual rate of interest.

The Corporation have also decided to take up the work of under-writing share capital of industrial undertakings. During the year under review, the Corporation decided to under-write 10% of equity capital of the Brewery Project proposed to be set up by the Haryana State Industrial Development Corporation Limited, in the State.

The Corporation has been taking full advantage of the Credit Guarantee Scheme for small-scale industries and has secured guarantees in respect of 36 cases for aggregate amount of Rs 67.85 lakh from the Credit Guarantee Organisation during the year 1969-70. Against these guaranteed loans, the amount outstanding as on 31st March 1970 stood at Rs 45,43,80584.

Credit Guarantee scheme.

The industry-wise classification of loans guaranteed is as under :-

	No.	Amount in lakhs (Rs)
(i) Agro-based	14	21.90
(ii) General Engineering	6	11.50

246

	No.	Amount in lakhs (Rs)
(iii) Chemicals and Chemical products ..	3	6.70
(iv) Rubber products ..	3	12.10
(v) Electric machinery and electrical goods ..	2	4.40
(vi) Textile industry ..	1	1.50
(vii) Miscellaneous manufacturing industries ..	7	9.75
Total ..	36	67.85

The above units are located in the following districts in the State :—

1. Ambala ..	2
2. Gurgaon ..	10
3. Hissar ..	6
4. Jind ..	1
5. Karnal ..	12
6. Mohindergarh ..	1
7. Rohtak ..	4
Total ..	36

The Reserve Bank of India appointed a Working Group last year to examine the question of dispensing with individual applications for guarantee and placing the scheme on automatic basis on principle of insurance. The recommendations made by the Working Group were accepted by the Government of India and the modified scheme came into operation from the 1st of February, 1970. This scheme has been accepted by the Corporation and an agreement entered into with the Credit Guarantee Organisation. In terms of the modified scheme, all the eligible advances made by the Corporation to small-scale industries would be automatically covered under the scheme from the date of first disbursal of the advance.

#### Deferred payment guarantee.

The Corporation, during the year under review have decided to undertake the guaranteeing of deferred payments in connection with purchase of machinery by the industrial concerns from within India where this request is combined with term loan. The limit for deferred payment guarantee in respect of public limited companies has been fixed at Rs 10 lakhs and in case of other types of concerns at Rs 5 lakhs. No guarantee was, however, sanctioned during the year.

#### Technical wing.

A start has been made for creating a technical cell by appointing a mechanical engineer on the staff of the Corporation. He has been assigned the functions of preparing appraisal reports, conducting post-sanction inspections and assessment of assets offered as security. Besides, he also helps prospective entrepreneurs in preparing projects.

### RESERVES

In terms of Section 35(1) of the State Financial Corporations Act, 1951, the Corporations are required to establish a Reserve Fund. The Act does not specifically prescribe the quantum of allocation to be made to the Reserve Fund every year. In the absence of specific provision and also owing to the fact that the Corporation has not been depending on the subvention from the State Government or the payment of the guaranteed dividends, the quantum of allocation to the Reserve Fund by the Corporations has so far been determined on an *ad hoc* basis. The Corporation is engaged in providing medium and long-term loans and the nature of its business involves considerable credit risk. The reserves so far

created by the Corporation have not therefore, been considered adequate. The reserves at the close of the business on the 31st March, 1969, stood as follows :—

	Rs
General Reserve Fund under Section 35 of the State Financial Corporations Act ..	1,50,000
Special Reserve Fund under Section 35-A of the State Financial Corporation Act ..	2,62,254
Special Reserve for purposes of Section 36(1)(viii) of the Income-Tax Act ..	11,05,100
Reserve for bad and doubtful debts ..	5,00,000
Investment Reserve ..	28,000
Gratuity Reserve ..	55,000
Total ..	21,00,354

The Corporation has, however, been able to earn sufficient profits during the year 1969-70 and the Board of Directors have made the following appropriation with a view to strengthen the various Reserve Funds :—

	Rs
General Reserve Fund ..	1,75,000
Special Reserve for purposes of Section 36(1)(viii) of Income-Tax Act ..	4,27,401
Gratuity Reserve ..	5,000
Reserve for bad and doubtful debts ..	1,35,000

#### *Haryana Financial Corporation*

To sum up, the various Reserve Funds of the Corporation now stand as under :—

	Rs
General Reserve Fund under Section 35 of the State Financial Corporations Act ..	3,25,000
Special Reserve under Section 35-A of the State Financial Corporations Act ..	2,99,724
Special Reserve for purposes of Section 36(1)(viii) of the Income-Tax Act ..	15,32,501
Reserve for bad and doubtful debts ..	6,55,000
Investment Reserve ..	28,000
Gratuity Reserve ..	60,000
Total ..	29,00,225

To this amount will be added another amount of Rs 37,470 as Special Reserve Fund under Section 35-A of the Act after the dividend has been declared at the Annual General Meeting in June, 1970.

The total Reserves are, therefore, 29% of the paid-up capital of the Corporation, as against 21% in the previous year, which is satisfactory.

## GENERAL

The Board takes this opportunity to place on record its appreciation of the Co-operation and assistance received from the Government of Haryana, Reserve Bank of India, Industrial Development Bank of India, Life Insurance Corporation of India, Industrial Finance Corporation of India, Industrial Credit and Investment Corporation of India and other financial institutions. The Corporation has also received valuable assistance from the technical wing of the Directorate of Industries, Haryana, and the Small Industries Service Institute, Ambala. The Board would also like to place on record its appreciation of the work of Shri P.N. Bhalla, Managing Director which has enabled the Corporation to achieve highly satisfactory results.

The Board has great pleasure in appreciating the services of the members of staff and officers of the Corporation. In appreciation of the good results achieved by the Corporation, the Board has granted to the officers and the staff of the Corporation an *ex-gratia* good performance reward equivalent to two months' pay including dearness allowance.

By order of the Board.

P.N. BHALLA,  
Managing Director.

## APPENDIX 'A'

Comparative Statement showing figures of Net Profits and their Appropriations for the year ended the 31st March, 1970

Year	Net profit	Balance carried forward from the previous years profit	Total	Transferred to Reserve Fund	Transferred to special Reserve	Transferred to Bad and Doubtful Debt Reserve	Transferred to Investment Reserve	Transferred to Gratuity Reserve	Provision for taxation	Amount available for guaranteed dividend	Balance carried over to the next year
1	2	3	4	5	6	7	8	9	10	11	12
Amount transferred by Punjab Financial Corporation on Reorganisation ..	..	..	..	12,786	4,30,087	1,22,695	27,598	37,464	..	..	..
1967-68 ..	15,91,957	70	15,92,027	12,214	3,18,413	3,02,305	402	12,536	7,05,000	2,36,951	4,206
1968-69 ..	17,82,827	4,206	17,87,033	1,25,000	3,56,600	75,000	..	5,000	7,85,000	4,37,600	2,833
1969-70 ..	21,37,006	2,833	21,39,838	1,75,000	4,27,401	1,55,000	..	5,000	9,36,000	4,37,520	3,917

## APPENDIX 'B, (PART I)

Statement Showing loan applications received, sanctioned rejected, with drawing lapsed and amount actually disbursed  
Industry-wise (Based on International Standard Industrial Classification of all Economic Activities) by the  
Punjab Financial Corporation in the Haryana Territory upto the year ended 31st March, 1970

Serial No.	Type of Industry	No. of applications received	Amount	No. of applications sanctioned	Amount	No. of applications rejected	Amount	No. of applications withdrawn or lapsed	Amount	No. of applications to whom loan disbursed	Amount
1	2	3	4	5	6	7	8	9	10	11	12
			Rs		Rs		Rs		Rs		Rs
1	Stone, quarrying clay and sand pits ..	1	1,00,000	..	..	..	..	1	1,00,000	..	..
2	Food Manufacturing Industries ..	29	52,40,000	11	7,35,000	7	18,25,000	10	23,75,000	6	4,30,000
3	Cold Storage ..	16	29,46,000	8	8,70,000	5	12,50,000	3	5,56,000	7	7,90,000
4	Tobacco Manufacturing ..	1	7,50,000	..	..	..	..	1	7,50,000	..	..
5	Manufacturing of textile, spinning, weaving and finishing of textile excluding hosiery and cotton ginning and pressing ..	23	1,63,57,000	11	69,75,000	4	5,75,000	4	48,35,000	11	32,80,500
6	Hosiery ..	..	..	..	..	..	..	..	..	..	..
7	Cotton ginning and pressing ..	17	32,90,000	8	16,00,000	5	7,80,000	4	5,60,000	6	9,03,000
8	Manufacturing of footwear, other wearing apparel and made up textile goods ..	1	10,00,000	1	10,00,000	..	..	..	..	..	..
9	Manufacturing of wood and cork except manufacturing of furniture ..	6	18,05,000	2	6,90,000	1	30,000	3	10,75,000	1	90,000
10	Manufacturing of paper and paper products ..	14	52,46,000	10	37,61,000	2	6,50,000	2	5,60,000	10	25,60,500
11	Printing, publishing and allied industries ..	1	15,00,000	1	15,00,000	..	..	..	..	..	..
12	Manufacturing of rubber products ..	8	32,35,000	7	24,85,000	1	1,50,000	..	..	5	9,68,000
13	Manufacturing of chemicals chemical products and ..	27	83,78,500	12	47,40,000	6	8,41,500	7	12,22,000	10	20,91,500



14	Manufacturing of non-metallic mineral products except products of petroleum and coal ..	28	59,90,000	18	34,60,000	6	5,55,000	4	18,50,000	17	30,77,500
15	Basic metal industries, iron and steel ..	33	1,29,96,150	23	1,04,36,000	4	7,30,000	5	7,20,000	19	62,12,800
16	Non-ferrous metal basic industries ..	6	24,00,000	1	75,000	..	..	5	22,00,000	..	..
17	Manufacturing of metal products except machinery and transport equipment ..	39	1,24,91,000	19	76,60,000	2	1,95,000	17	30,86,000	13	68,69,000
18	Manufacturing of machinery except electrical machinery ..	56	2,02,90,500	34	1,07,35,500	6	8,10,000	15	58,30,600	26	55,22,350
19	Manufacturing of electrical machinery, apparatus, appliances and supplies ..	13	80,30,000	6	59,00,000	1	4,50,000	5	13,50,000	1	7,62,000
20	Manufacturing of transport equipment ..	61	2,99,75,000	45	2,03,10,000	4	4,90,000	12	76,50,000	33	1,34,17,000
21	Miscellaneous manufacturing industries, viz., pencil plastic ice, sports goods, surgical instruments and water, steam and electricity meters, etc. ..	36	88,78,000	28	65,85,000	2	3,00,000	4	8,20,000	21	49,89,000
22	Hotel ..	1	5,25,000	1	5,00,000	..	..	..	..	1	5,00,000
23	Transport ..	1	3,00,000	..	..	1	3,00,000	1	..	..	..
24	Electricity, gas and steam ..	5	21,00,000	4	16,00,000	..	..	..	2,00,000	3	8,50,000
Total ..		423	15,38,23,150	250	9,16,17,500	57	99,31,500	103	3,57,39,000	190	5,33,13,150

251

# APPENDIX 'B' (PART II)

Statement showing loan applications received, sanctioned, rejected, withdrawn or lapsed and amount actually disbursed by the Haryana Financial Corporation Industry-wise (Based on International S tandard Industrial Classification of all Economic Activities) from the 1st April, 1967 to the 31st of March, 1970

Serial No.	Type of Industry	No. of appli- cations re- ceived	Amount	No. of appli- cations san- ctioned	Amount	No. of appli- cations rejected	Amount	No. of app- lications withdrawn or lapsed	Amount	No. of appli- cations to whom loan disbursed	Amount
1	2	3	4	5	6	7	8	9	10	11	12
			Rs		Rs		Rs		Rs		Rs
1	Stone, quarryin clay and sand pits ..	1	1,40,000	1	1,40,000	..	..	..	..	..	..
2	Food Manufacturing Industries ..	22	1,49,37,000	14	63,70,000	..	..	4	31,70,000	9	16,72,000
3	Cold Storage ..	14	34,40,000	9	13,00,000	1	10,00,000	4	10,40,000	7	10,30,000
4	Tobacco Manufacturing ..	..	..	..	..	..	..	..	..	..	..
5	Manufacturin of textile, spinning, weaving and finishing of textile exclud- ing hosiery and cotton ginning and pressing ..	11	69,10,000	9	57,50,000	1	2,50,000	3	16,70,000	6	73,84,000
6	Hosiery ..	1	1,30,000	..	..	..	..	1	1,30,000	..	..
7	Cotton ginning and pressing ..	..	..	..	..	..	..	..	..	..	..
8	Manufacturing of footwear, other wear- ing apparel and made up textile goods ..	..	..	..	..	..	..	..	..	1	1,00,000
9	Manufacturing of wood and cork except manufacturing of furniture ..	1	9,00,000	1	5,50,000	..	..	..	..	1	4,41,000
10	Manufacturing of paper and paper products ..	5	23,28,000	4	15,90,000	..	..	..	..	4	15,90,000
11	Printing, publishing and allied indus- tries ..	2	15,50,000	1	5,00,000	..	..	..	..	1	2,90,000
12	Manufacturing pf rubber products ..	6	21,60,000	5	16,50,000	..	..	..	..	3	12,05,000
13	Manufacturing of chemicals and chemical products ..	15	73,20,000	12	59,58,500	1	2,00,000	4	18,50,000	11	69,38,000
14	Manufacturing of non-metallic mineral products except products of petroleum and coal ..	7	16,80,000	3	3,80,000	..	..	2	7,75,000	2	3,35,500
15	Basic metal industries, iron and steel	10	49,50,000	5	7,85,000	3	14,25,000	1	1,50,000	3	10,06,000
16	Non-ferrous metal basic industries ..	..	..	..	..	..	..	..	..	..	..

1	2	3	4	5	6	7	8	9	10	11	12
17	Manufacturing of metal products except machinery and transport equipment	7	19,75,000	4	15,10,000	1	2,00,000	3	12,65,000	5	17,05,000
18	Manufacturing of machinery except electrical machinery	21	67,12,000	10	29,10,000	1	1,00,000	7	17,65,000	3	18,80,500
19	Manufacturing of electrical machinery, apparatus, appliances and supplies	6	31,85,000	6	24,90,000	1	5,25,000	..	..	5	30,94,500
20	Manufacturing of transport equipment	9	38,60,000	4	9,75,000	1	20,00,000	3	6,30,000	8	50,61,500
21	Miscellaneous manufacturing industries, viz., pencil, plastic ice, sports goods, surgical instruments and water, steam and electricity meters, etc.	10	37,76,000	7	28,20,000	1	1,50,000	3	11,20,000	6	16,51,000
22	Hotel	1	1,95,000	..	..	..	..	..	..	..	..
23	Transport	..	..	..	..	..	..	..	..	..	..
24	Electricity, gas and steam	..	..	..	..	..	..	..	..	..	..
TOTAL		149	6,61,48,000	95	3,56,78,500	11	58,50,000	35	1,35,65,000	75	3,53,84,000

253

## APPENDIX 'C'

Statement showing amount-wise classification of loans sanctioned upto— the year ended 31st of March, 1970

Serial No.	Range	Up to 31st March, 1967		From 1st April, 1967 to 31st March, 1968		From 1st April, 1968 to 31st March, 1969		From 1st April, 1969 to 31st March, 1970	
		No. of applications sanctioned	Amount	No. of applications sanctioned	Amount	No. of applications sanctioned	Amount	No. of applications sanctioned	Amount
			Rs		Rs		Rs		Rs
1	Loans not exceeding Rs 25,000	6	1,20,000	..	..	..	..	..	..
2	Loans exceeding Rs 25,000 but not exceeding 50,000	17	6,81,000	1	50,000	..	..	..	..
3	Loans exceeding Rs 50,000 but not exceeding Rs 1,00,000	60	50,26,000	5	4,70,000	7	5,45,000	7	6,18,500
4	Loans exceeding Rs 1,00,000 but not exceeding Rs 2,00,000	55	97,05,000	11	18,20,000	14	20,85,000	11	17,30,000
5	Loans exceeding Rs 2,00,000 but not exceeding Rs 5,00,000	56	2,04,30,500	5	21,00,000	6	23,10,000	4	13,25,000
6	Loans exceeding Rs 5,00,000 but not exceeding Rs 10,00,000	43	3,56,80,000	5	39,00,000	7	50,75,000	7	55,50,000
7	Loans exceeding Rs 10,00,000 but not exceeding Rs 2,00,000	13	1,99,75,000	2	32,00,000	..	..	3	49,00,000
	TOTAL	250	9,16,17,500	29	1,15,40,000	34	1,00,15,000	32	1,41,23,500

# APPENDIX 'D'

## Progress of Repayment

Year ended March	Loan outstanding at the beginning of the year	Arrears outstanding at the beginning of the year (Rs. in lakhs)		Amount that fell due during the year (Rs. in lakhs)		Amount received during the year (Rs. in lakhs)		Arrears at the end of the year	
		Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest
1969	4,69,90,964.21	11.12	6.07	57.44	32.71	45.91	23.79	16.01	8.92
1970	5,65,13,260.00	16.01	8.92	66.26	51.58	**88.84	39.00	16.14	*12.58

\*This includes interest amounting to Rs. 5.17 lacs on loan accounts in which recovery proceedings have been instituted, thus bearing a net default of Rs 7.41 lacs

\*\*Out of Rs. 88.84 lacs, a sum of Rs 24.49 lacs was received as premature repayment of Principal amount during the year.

## APPENDIX 'E'

## Industrywise Classification of Defaults

Serial No	Industry	Defaults as on 31st March, 69			Defaults as on 31st March, 70		
		No. of Units	Principal (in lacs)	Intt.	No. of Units	Principal (in lacs)	Intt.
			Rs	Rs		Rs	Rs
1	Manufacturing of Transport equipment	5	4.60	3.81	4	3.35	1.40
2	Food Manufacturing and Processing and Preservation Industries	2	0.30	0.09	4	0.44	0.16
3	Manufacturing of Agricultural Equipment	3	2.86	0.80	1	0.10	..
4	Glass Manufacturing and Potteries	2	0.93	0.28	..	..	..
5	Iron and Steel	6	1.96	0.94	3	2.22	1.08
6	Sanitary Ware	1	1.20	0.41	..	..	..
7	Cutlery	1	0.31	0.06	1	0.50	0.11
8	Manufacturing of Machinery	2	0.54	0.08	1	0.56	0.08
9	Paper and Paper Board	3	0.52	0.33	3	1.94	0.42
10	Manufacturing of Printing and Publishing Machineries	1	0.24	0.40	1	0.92	0.64
11	Pipe Manufacturing	1	0.25	0.14	..	..	..
12	Textile Weaving, Spinning and Finishing	5	1.70	1.13	4	3.16	2.04
13	Manufacturing of Chemical Products	1	0.10	0.02	3	0.58	0.05
14	Manufacturing of Plywood	1	..	0.13	1	..	0.32
15	Manufacturing of Electrical Machinery	1	0.10	0.01	1	0.72	0.22
16	Miscellaneous	4	0.25	0.28	5	0.97	0.72
17	Cotton Ginning and Pressing	1	0.05	0.01	2	0.55	0.13
18	Rubber Hoses	..	..	..	1	0.13	0.04
		40	16.01	8.92	35	16.14	7.41

**APPENDIX 'F'**  
**SOURCES AND USES OF FUNDS**

		Rupees in thousand) During the last three years		
		1967-68	1968-69	1969-70
<b>A. Sources of funds</b>				
1	Increase in paid up capital	6,787	..	..
2	Borrowing from —			
	(a) Reserve Bank of India (against Government securities)	..	200	200
	(b) Reserve Bank of India (Ad-hoc bond)	..	1,000	2,000
	(c) Industrial Development Bank of India (Refinance)	3,816	5,960	4,925
	(d) Others Include Provident Fund Borrowers Imprest etc.	75	85	88
3	Borrowing by way of bonds/debentures	5,300	5,390	..
4	Deposits accepted	..	50	..
5	Sales of investments in shares and Debentures	..	..	..
6	Repayment of loans by borrowers	4,057	4,564	8,884
7	Recoveries in respect of gurantees	..	..	..
8	(a) Others—			
	(i) Encashment of Government Securities	312	426	..
	(ii) Interest and miscellaneous receipts	3,472	3,080	3,982
	(b) Opening Cahs and Bank balances	164	2,735	4,047
Total		24,164	23,491	24,126
<b>B. Uses of funds</b>				
1	Disbursement of assistance by way of—			
	(a) Loans	11,361	12,734	11,290
	(b) Subscription of shares, debentures, etc. (including those taken up in pursuance of underwriting agreements)	..	..	..
2	Repayement of loans from —			
	(a) Reserve Bank of India (against Government securities)	..	200	200
	(b) Reserve Bank of India (Ad hoc bond)	..	1,000	2,000
	(c) Industrial Development Bank of India (Refinance)	1,225	1,782	4,031
	(d) Others (include Provident fund and borrowers imprest etc.)	25	100	41
3	Redemption of Bonds/debentures	5,774	..	..
4	Repayment of deposits	..	..	..
5	Investment s in Government and Trustee securities	..	..	..
6	(a) Others Include Income Tax, Dividend, Discount and interest paid and stationery, Dead Stock, Estt. and General charges expenses etc.	3,043	3,628	4,606
	(b) Closing cash and bank balances	2,736	4,047	1,958
Total		24,164	23,491	24,126